

Vesna Prasnikar
Curriculum Vitae
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[Google Scholar](#)

Education

- 1981 B. Ec., University of Ljubljana, Slovenia
- 1993 Ph.D., Economics, University of Pittsburgh, USA

Positions

- 2016-First semester Visiting Fellow, Department of Economics, University of Pennsylvania
- 2005- Senior Research Scientist and educational software developer, Comlabgames
- 2000-2005 Visiting Professor of Economics and Strategy, Tepper School of Business, Carnegie Mellon University
- 1997-2012 Professor of Economics, Jozef Stefan Institute, Slovenia
- 1999-2000 Visiting Professor of Strategy, School of Management, Yale University
- 1997-1999 Visiting Professor, Department of Economics, University of Pittsburgh
- 1994-1997 Associate Professor, Department of Economics, University of Ljubljana, Slovenia
- 1996-January Visiting Associate Professor, Indian Institute of Petroleum Management, New Delhi, India
- 1992-1994 Visiting Assistant Professor of Strategy, Managerial Economics and Decision Sciences Department, J. L. Kellogg School of Management, Northwestern University
- 1992-1994 Assistant Professor, Department of Economics, University of Ljubljana, Slovenia
- 1982-1987 Manager of Information Systems, Lesnina, Ljubljana , Slovenia.

Research Grants

- 2000-04: National Science Foundation, DUE 9952280, “ComLabGames”, \$393,015, co-principal investigator.
- 1998-02: Republic of Slovenia, Ministry of Science and Technology, J5-8996, “Estimation and Tests of Structural Economic Models of Households and Enterprises on the Basis of Slovenian Microeconomic Data”, \$215,000, principal investigator.

Teaching Interests

Undergraduate courses

Microeconomic theory;
Game theory;
Experimental methods.

MBA courses and graduate courses

Experimental approach to business strategy;
Auctions and markets;
Bargaining, reputation and strategic investment;
Game theory;
Decision theory.

Research Interests

Experimental Economics; Business Strategy; Game Theory; Decision Theory;
Economies in Transition; Labor Economics.

Publications

“[Compensating for the Winner’s Curse: Experimental Evidence](#),” (with C. Parlour, and U. Rajan), *Games and Economic Behavior*, August 2007, 60(2), 339–356.

“[Inducing Risk Preferences](#),” (with J. Dickhaut), *Encyclopedia of Cognitive Science*, MacMillan Publishers, London, December 2002, 510-520.

“[Strategic Interaction on the Internet](#),” (with M. Grobelnik and C. Holt), *Journal of Economic Perspectives*, May 1999, 13(2), 211-220.

["Behavior of Participatory Firms in Yugoslavia: Lessons for Transforming Economies,"](#) (with J. Svejnar, J. Prasnikar and D. Mihaljek), *The Review of Economics and Statistics*, November 1994, 76 (4), 728-741.

["Perceptions of Fairness and Considerations of Strategy: Some Experimental Data,"](#) (with A. Roth), *The Quarterly Journal of Economics*, August 1992, 107 (3), 865-888, reprinted in J. D. Hey and G. Loomes, eds., *Recent Developments in Experimental Economics*, Volume II, Edward Elgar Publishing Company, 1993, 58-84.

["Bargaining and Market Behavior in Jerusalem, Ljubljana, Pittsburgh, and Tokyo: An Experimental Study,"](#) (with A. Roth, M. Okuno-Fujiwara and S. Zamir), *American Economic Review*, Vol. 81, No. 5, December 1991, 81 (5), 1068-95, reprinted in E. Khalil, editor., *Trust*, Edward Elgar, 2003.

Translated as "Negoziazione e Comportamento di Mercato a Gerusalemme, Lubiana, Pittsburgh e Toki: Uno Studio Sperimentale", pp. 255-291. In *Economia Cognitiva e Sperimentale*, edited by Matteo Motterlini and Francesco Guala, Milan: Universita' Bocconi Editore, 2005.

"The Yugoslav Self-Managed Firm in Historical Perspective," *Economic and Industrial Democracy*, Vol. 7, 1986, 176-190.

Work in Progress

"Strategic Play", (with Robert A. Miller), *Stanford University Press*, forthcoming.

"Risk and ambiguity," (with Aldo Rusticini and John Dickhaut), February 2015.

["How Well does Utility Maximization Approximate Subject's Behavior"](#), June 2003.

Internet Software

"Comlabgames" (with R. A. Miller and D. Zupanic), at Website:
<http://www.cmu.edu/comlabgames/>

Presentations

ESA Conference; University of Pittsburgh; Harvard Business School; Harvard University - Department of Economics; University of Essex; UCLA; The

Wharton School, University of Pennsylvania; University of New York-
Department of Economics; University of Minnesota - Department of Economics;
Ohio State University- Department of Economics; Texas A&M, Department of
Economics; California Institute of Technology, School of Management, Yale
University.

Professional Activities

Panelist on the National Science Foundation – Information Technology Research
(ITR) initiative, May 2000.

Reviewer for National Science Foundation - Economics, 2002-2003.

Referee for:

American Economic Review, Econometrica, Economic Journal, Experimental
Economics, Economics Letters, Quarterly Journal of Economics, The Journal of
Industrial Economics.