

# Overview

Robert A. Miller

Structural Econometrics

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# Lectures on Structural Econometrics

Website, topics and themes

- The lecture material, some assignments and background reading for these 28 sessions can be found at:
  - <http://comlabgames.com/structuraleconometrics/>
- There are two sets of lectures with four segments in the first group:
  - 1 Introduction to Structural Econometrics
  - 2 Summarizing the Data
  - 3 Probability
  - 4 Asymptotic Theory for Nonlinear Models
- There are three segments in the second set of lectures.
  - 1 Dynamic Discrete Choice
  - 2 Market Microstructure
  - 3 Optimal Contracting
- Throughout these lectures we will imagine the data is generated by a model, and embrace the classical laws of probability and statistics.

# Lectures on Structural Econometrics

## General approach to estimation and testing

- For the most part we assume the model comes from economics:
  - Individuals solve dynamic optimization problems.
  - Groups of individuals or firms play a noncooperative game using equilibrium strategies.
  - Asymmetrically informed individuals optimally contract with each other.
  - Individuals and firms make consumption and production choices in competitive equilibrium.
- To help understand how economic models provide the basis for estimation and testing we introduce the course by analyzing some of the first structural econometric models in:
  - dynamic discrete choice
  - competitive equilibrium models with continuous choices
  - market microstructure
  - optimal contracting with moral hazard.

# Introduction to Structural Econometrics Modeling

## Data generating process

- The data typically comprise a sample of individuals for which there are records on some of their:
  - background characteristics
  - choices
  - outcomes from those choices.
- What are the challenges to making predictions and testing hypotheses when we take this approach?
  - 1 The choices and outcomes of economic models are typically nonlinear in the underlying parameters of the model we wish to estimate.
  - 2 The data variables on background, choices and outcomes might be an incomplete description about what is relevant to the model.

# Dynamic Discrete Choice

## Choices

- Each period  $t \in \{1, 2, \dots, T\}$  for  $T \leq \infty$ , an individual chooses among  $J$  mutually exclusive actions.
- Let  $d_{jt}$  equal one if action  $j \in \{1, \dots, J\}$  is taken at time  $t$  and zero otherwise:

$$d_{jt} \in \{0, 1\}$$

$$\sum_{j=1}^J d_{jt} = 1$$

- At an abstract level assuming that choices are mutually exclusive is innocuous, because two combinations of choices sharing some features but not others can be interpreted as two different choices.
- For example in a female labor supply and fertility model, suppose:

$$j \in \{(\text{work, no birth}), (\text{work, birth}), (\text{no work, no birth}), (\text{no work, birth})\}$$

# Dynamic Discrete Choice

## Information and states

- Suppose that actions taken at time  $t$  can potentially depend on the state  $z_t \in Z$ .
- For  $Z$  finite denote by  $f_{jt}(z_{t+1}|z_t)$ , the probability of  $z_{t+1}$  occurring in period  $t + 1$  when action  $j$  is taken at time  $t$ .
- For example in the example above, suppose  $z_t = (w_t, k_t)$  where:
  - $k_t \in \{0, 1, \dots\}$  are the number of births before  $t$
  - $w_t \equiv d_{1,t-1} + d_{2,t-1}$ , so  $w_t = 1$  if the female worked in period  $t - 1$ , and  $w_t = 0$  otherwise.
- Note that  $Z$  must be defined compatible to the transition matrix: for example setting  $z_t = (w_t, k_t)$  where  $k_t \in \{0, 1, \dots\}$  are the number of births before  $t - 1$ , is incompatible with assumption about transitions and choices.
- With up to 5 offspring, 3 levels of experience, the number of states including age (say 50 years) is 750. Add in 4 levels of education (less than high school, high school, some college and college graduate) and 3 racial categories, increases this number to 9000.

# Dynamic Discrete Choice

Large but sparse matrices

- When  $Z$  is finite there is a  $Z \times Z$  transition matrix for each  $(j, t)$ .
- In many applications the matrices are sparse.
- In the example above they have  $9,000^2 = 81$  million cells.
- However households can only increase the number of kids one at time.
- They can only increase or decrease their work experience by one unit at most.
- Hence there are at most six cells they can move from  $(w_t, k_t)$ :

$$\left\{ \begin{array}{l} (w_t, k_t), (w_t, k_t + 1), (w_t + 1, k_t), \\ (w_t + 1, k_t + 1), (w_t - 1, k_t), (w_t - 1, k_t + 1) \end{array} \right\}$$

- Therefore a transition matrix has at most 54,000 nonzero elements, and all the nonzero elements are one.
- Given a deterministic sequence of actions sequentially taken over  $S$  periods, we can form the  $S$  period transition matrix by producing the one period transitions.

# Dynamic Discrete Choice

More on information and states

- If  $Z$  is a Euclidean space  $f_{jt}(z_{t+1}|z_t)$  is the probability (density function) of  $z_{t+1}$  occurring in period  $t + 1$  when  $j$  is picked at time  $t$ .
- With almost identical notation we could model  $z_t \in Z_t$  and in this way generalize from states of the world to histories, or information known at  $t$ , or  $t$ -measurable events.
- For example in a health application we might define  $z_t \equiv \{h_s\}_{s=1}^{t-1}$  as a medical record with  $h_s \in \{\text{healthy at } s, \text{ sick at } s\}$ .



# Dynamic Discrete Choice Models

## Preferences and expected utility

- The individual's current period payoff from choosing  $j$  at time  $t$  is determined by  $z_t$ , which is revealed to the individual at the beginning of the period  $t$ .
- The current period payoff at time  $t$  from taking action  $j$  is  $u_{jt}(z_t)$ .
- Given choices  $(d_{1t}, \dots, d_{Jt})$  in each period  $t \in \{1, 2, \dots, T\}$  and each state  $z_t \in Z$  the individual's expected utility is:

$$E \left\{ \sum_{t=1}^T \sum_{j=1}^J \beta^{t-1} d_{jt} u_{jt}(z_t) \mid z_1 \right\}$$

where  $\beta \in (0, 1)$  is the subjective discount factor, and at each period  $t$  the expectation is taken over  $z_2, \dots, z_T$ .

- Formally  $\beta$  is redundant if  $u$  is subscripted by  $t$ ; we typically include a geometric discount factor so that infinite sums of utility are bounded, and the optimization problem is well posed.

# Dynamic Discrete Choice Models

## Value Function

- Write the optimal decision at period  $t$  as a decision rule denoted by  $d_t^o(z_t)$  formed from its elements  $d_{jt}^o(z_t)$ .
- Let  $V_t(z_t)$  denote the value function in period  $t$ , conditional on behaving according to the optimal decision rule:

$$V_t(z_t) \equiv E \left[ \sum_{\tau=t}^T \sum_{j=1}^J \beta^{\tau-t} d_{j\tau}^o(z_\tau) u_{j\tau}(z_\tau) \mid z_t \right]$$

- In terms of period  $t+1$ :

$$\beta V_{t+1}(z_{t+1}) \equiv \beta E \left\{ \sum_{\tau=t+1}^T \sum_{j=1}^J \beta^{\tau-t-1} d_{j\tau}^o(z_\tau) u_{j\tau}(z_\tau) \mid z_{t+1} \right\}$$

# Dynamic Discrete Choice Models

## Recursive Representation

- Appealing to Bellman's (1958) principle we obtain, when  $Z$  is finite:

$$\begin{aligned} V_t(z_t) &= \sum_{j=1}^J d_{jt}^o u_{jt}(z_t) \\ &+ \sum_{j=1}^J d_{jt}^o \sum_{z \in Z} E \left[ \sum_{\tau=t+1}^T \sum_{j=1}^J \beta^{\tau-t} d_{j\tau}^o(z_\tau) u_{j\tau}(z_\tau) \mid z \right] f_{jt}(z \mid z_t) \\ &= \sum_{j=1}^J d_{jt}^o \left[ u_{jt}(z_t) + \beta \sum_{z \in Z} V_{t+1}(z) f_{jt}(z \mid z_t) \right] \end{aligned}$$

- A similar expression holds when  $Z$  is Euclidean using an integral.

# Dynamic Discrete Choice Models

## Optimization

- To compute the optimum for  $T$  finite, we first solve a static problem in the last period to obtain  $d_T^o(z_T)$  for all  $z_T \in Z$ .
- Applying backwards induction  $i \in \{1, \dots, J\}$  is chosen to maximize:

$$u_{it}(z_t) + E \left\{ \sum_{\tau=t+1}^T \sum_{j=1}^J \beta^{\tau-t-1} d_{j\tau}^o(z_\tau) u_{j\tau}(z_\tau) \mid z_t, d_{it} = 1 \right\}$$

- In the stationary infinite horizon case we assume  $u_{jt}(z) \equiv u_j(z)$  and that  $u_j(z) < \infty$  for all  $(j, z)$ .
- Consequently expected utility each period is bounded and the contraction mapping theorem applies, proving  $d_t^o(z) \rightarrow d^o(z)$  for large  $T$ .

# Inference

Estimating a model when all heterogeneity is observed

- Let  $v_{jt}(z_t)$  denote the flow payoff of any action  $j \in \{1, \dots, J\}$  plus the expected future utility of behaving optimally from period  $t + 1$  on:

$$v_{jt}(z_t) \equiv u_{jt}(z_t) + \beta \sum_{z \in Z} V_{t+1}(z) f_{jt}(z|z_t)$$

- By definition:

$$d_{jt}^o(z_t) \equiv I \{v_{jt}(z_t) \geq v_{kt}(z_t) \forall k\}$$

- Suppose we observe the states  $z_{nt}$  and decisions  $d_{nt} \equiv (d_{n1t}, \dots, d_{nJt})$  of individuals  $n \in \{1, \dots, N\}$  over time periods  $t \in \{1, \dots, T\}$ .
- Could we use such data to infer the primitives of the model:
  - A consistent estimator of  $f_{jt}(z_{t+1}|z_t)$  can be obtained from the proportion of observations in the  $(t, j, z_t)$  cell transitioning to  $z_{t+1}$ .
  - There are  $(J - 1) \sum_{n=1}^N I \{z_{nt} = z_t\}$  inequalities relating the pairs of mappings  $v_{jt}(z_t)$  and  $v_{kt}(z_t)$  for each observation on  $d_{nt}$  at  $(t, z_t)$ .
  - Can we recursively derive the values of  $u_{jt}(z_t)$  from the  $v_{jt}(z_t)$  values?

# Inference

## Why unobserved heterogeneity is introduced into data analysis

- Note that if two people in the data set with the same  $(t, z_t)$  made different decisions, say  $j$  and  $k$ , then  $v_{jt}(z_t) = v_{kt}(z_t)$ . This raises two potential problems for modeling data this way:
  - 1 In a large data set it is easy to imagine that for every choice  $j \in \{1, \dots, J\}$  and every  $(t, z_t)$  at least one sampled person  $n$  sets  $d_{njt} = 1$ . If so, we would conclude that the population was indifferent between all the choices, and hence the model would have no empirical content because no behavior could be ruled out.
  - 2 This approach does not make use of the information that some choices are more likely than others; that is the proportions of the sample taking different choices at  $(t, z_t)$  might vary, some choices being observed often, others perhaps very infrequently.
- For these two reasons, treating all heterogeneity as observed, and trying to predict the decisions of individuals, is not a very promising approach to analyzing data.

# Inference

## Unobserved heterogeneity

- A more modest objective is to predict the probability distribution of choices margined over factors that individuals observe, but data analysts do not.
- In this respect we seek to predict the behavior of a population, not each individual, essentially obliterating that difference between macroeconomics and microeconomics.
- We now assume the states can be partitioned into those which are observed,  $x_t$ , and those that are not,  $\epsilon_t$ .
- Thus  $z_t \equiv (x_t, \epsilon_t)$ .
- Suppose the data consist of  $N$  independent and identically distributed draws from the string of random variables  $(X_1, D_1, \dots, X_T, D_T)$ .
- The  $n^{\text{th}}$  observation is given by  $\{x_1^{(n)}, d_1^{(n)}, \dots, x_T^{(n)}, d_T^{(n)}\}$  for  $n \in \{1, \dots, N\}$ .

# Inference

## Data generating process

- Denote the mixed probability (density) of the pair  $(x_{t+1}, \epsilon_{t+1})$ , conditional on  $(x_t, \epsilon_t)$  and the optimal action is  $j$ , as:

$$H_{jt}(x_{t+1}, \epsilon_{t+1} | x_t, \epsilon_t) \equiv d_{jt}^o(x_t, \epsilon_t) f_{jt}(x_{t+1}, \epsilon_{t+1} | x_t, \epsilon_t)$$

- The probability of  $\{d_1, x_2, \dots, d_{T-1}, x_T, d_T\}$  given  $x_1$  is:

$$\Pr\{d_1, x_2, \dots, d_{T-1}, x_T, d_T | x_1\} = \int_{\epsilon_T} \dots \int_{\epsilon_1} \left[ g(\epsilon_1 | x_1) \sum_{j=1}^J d_{jT} d_{jT}^o(x_T, \epsilon_T) \times \prod_{t=1}^{T-1} \sum_{j=1}^J d_{jt} H_{jt}(x_{t+1}, \epsilon_{t+1} | x_t, \epsilon_t) \right] d\epsilon_1 \dots d\epsilon_T$$

where  $g(\epsilon_1 | x_1)$  is the density of  $\epsilon_1$  conditional on  $x_1$ .



# Inference

## Maximum Likelihood Estimation

- Let  $\theta \in \Theta$  uniquely index a specification of  $u_{jt}(z_t)$ ,  $f_{jt}(z_{t+1}|z_t)$  and  $\beta$  under consideration.
- Conditional on  $x_1^{(n)}$  suppose  $\{d_1^{(n)}, x_2^{(n)}, \dots, d_T^{(n)}\}_{n=1}^N$  was generated by  $\theta_0 \in \Theta$ .
- Define  $\epsilon \equiv (\epsilon_1, \dots, \epsilon_T)$ . The maximum likelihood (ML) estimator,  $\theta_{ML}$ , selects  $\theta \in \Theta$  to maximize the joint probability of the observed occurrences conditional on the initial conditions:

$$\theta_{ML} \equiv \arg \max_{\theta \in \Theta} \left\{ N^{-1} \sum_{n=1}^N \log \left( \Pr \left\{ d_1^{(n)}, x_2^{(n)}, \dots, x_T^{(n)}, d_T^{(n)} \mid x_1^{(n)}; \theta \right\} \right) \right\}$$

# Inference

## Identification and the properties of the ML estimator

- This model is point identified if and only if (iff)  $\theta_0$  is the unique solution when  $\theta \in \Theta$  is chosen to maximize:

$$\int_{x_1^{(n)}} \log \left( \Pr \left\{ d_1^{(n)}, x_2^{(n)}, \dots, x_T^{(n)}, d_T^{(n)} \mid x_1^{(n)}; \theta \right\} \right) dF \left( x_1^{(n)} \right)$$

- If the model is point identified,  $\theta_{ML}$  is  $\sqrt{N}$  consistent, asymptotically normal, and asymptotically efficient:
  - 1 a model is *point identified* if no other model in the  $\Theta$  set of models has the same *data generating process*.
  - 2 an estimator of an identified model is *consistent* if it converges to  $\theta_0$  in some probabilistic sense as  $N$  increases without bound.
  - 3 the *rate of convergence*,  $1/2$  in this case, is the greatest  $\alpha$  leaving the limit of  $N^\alpha (\theta_{ML} - \theta_0)$  bounded in some probabilistic sense.
  - 4 asymptotic normality means the *limiting distribution* (again as  $N$  increases without bound), of  $\sqrt{N} (\theta_{ML} - \theta_0)$  is normal.
  - 5 *asymptotic efficiency* refers to the lowest asymptotic variance of all consistent estimators with the same rate of convergence.

# Criteria for Evaluating Estimators

## Three criteria for assessing an estimator

- Three criteria for evaluating an estimator of a point-identified model are:
  - 1 Large sample properties:
    - Does the estimator converge to the identified set?
    - If so, what is the rate of convergence?
    - What is the asymptotic distribution of the estimator?
  - 2 Finite sample properties:
    - At what sample size do the finite sample properties accurately reflect the asymptotic distribution?
    - For a given sample size, what is the standard deviation and mean squared error of the estimator ?
  - 3 Implementation:
    - Is the estimator defined by an algorithm or only a set of conditions to be satisfied?
    - Are numerical approximations involved?
    - Does the estimator require tuning parameters or instruments?

# Large Sample or Asymptotic Properties

In what sense does an estimator converge, and what does it converge to?

- There are several types of convergence, such as: almost sure, in mean square, and in probability.
- Given a type of convergence, we ask:
  - 1 Does the estimator converge to a set that includes the identified set? In other words is the estimator tight?
  - 2 Is the set of parameters to which the estimator converges included in the identified set? In other words is the estimator sharp?
- If both conditions are satisfied, then we say the estimator is consistent.
- For example if the identified set is a singleton, that is the model is pointwise identified, then an estimator is consistent if it converges to that singleton.
- Note that if the model is not point identified, we would not expect an extremum estimator (such as a conventionally defined ML) to converge.

# Large Sample or Asymptotic Properties

## The rate of convergence

- The other two criteria are extensively analyzed in econometric theory, and can typically be applied to dynamic discrete choice models in a straightforward way.
- For example, suppose the parameter space is  $\Theta$ , the data is generated by  $\theta_0 \in \Theta$ , the model in point identified, and the estimator, denoted by  $\theta_N$  is consistent with:

$$\theta_N \xrightarrow{p} \theta_0$$

- The rate of convergence is defined by  $N^\alpha$  where:

$$\alpha = \arg \sup_a [N^a (\theta_N - \theta_0)] \xrightarrow{p} 0$$

- Structural estimates of dynamic discrete choice models are typically  $\sqrt{N}$  consistent.

# Large Sample or Asymptotic Properties

## The asymptotic distribution

- Suppose  $\theta_N$  converges in probability to  $\theta_0$  at rate  $\alpha$ .
- Let  $\zeta$  be drawn from the limiting distribution of  $N^\alpha (\theta_N - \theta_0)$ :

$$N^\alpha (\theta_N - \theta_0) \xrightarrow{d} \zeta$$

- Structural estimates of dynamic discrete choice models are typically asymptotically normal.
- An estimator is asymptotically efficient if  $\zeta$  is  $\mathcal{N} \left( 0, \mathcal{I} (\theta_0)^{-1} \right)$  where:

$$\mathcal{I} (\theta) \equiv E \left[ \frac{\partial l (d, x | x_1 ; \theta)}{\partial \theta} \frac{\partial l (d, x | x_1 ; \theta)'}{\partial \theta} \right] = -E \left[ \frac{\partial^2 l (d, x | x_1 ; \theta)}{\partial \theta \partial \theta'} \right]$$

and the likelihood is based on the sequence  $(d, x)$  conditional on the state at date one,  $x_1$ .

- The ML estimator for dynamic discrete choice models typically attain  $\mathcal{I} (\theta_0)^{-1}$  the Cramer-Rao lower bound.

# Implementation

Does an algorithm define the estimator?

- Ideally an estimator is defined by an algorithm that depends on the data for each sample size  $N$ . In that case the estimator:
  - 1 can be implemented mechanically, so is easy to explain;
  - 2 is easy to replicate on the same and on different data sets, a virtue in scientific enquiry.
- Cell estimators and hence unrestricted ML estimators satisfy this definition.
- An OLS estimator also satisfies the first definition because algorithms exist to invert matrices exactly, within a finite number of steps.
- Similarly Gaussian methods, successively substituting out parameters, solve linear systems quickly within a finite number of steps.

# Implementation

Is the estimator defined by a set of conditions it must satisfy?

- A weaker, more inclusive definition is that an estimator solves a set of conditions jointly satisfied by the parameter values and the data.
- Since the algorithm used to implement the estimator is not defined, such estimators are almost invariably, less transparent, and therefore harder to replicate with data.
- Extremum estimators for nonlinear models defined this way include:
  - nonlinear least squares;
  - full solution estimators to dynamic discrete choice models;
  - CCP estimators in which  $G$  or  $\beta$  is estimated.
- It is useful to know whether a unique solution exists. For example:
  - Is the minimization (maximization) problem strictly convex (concave)?
- If not, can all the parameters, bar one or two, be solved in terms of the one or two remaining parameters?
  - In the first case, the concentrated objective function can be plotted.
  - In the second equi-value contours can be plotted.



# Implementation

Are numerical approximations involved?

- Because ML estimation of dynamic discrete choice models is relatively imposing in terms of programming demands and computational time, researchers economize on both by using numerical approximations:
  - ① approximating distant horizons with zero;
  - ② approximating smoothed integrals with rectangles and quadrilaterals;
  - ③ linearizing the value function;
  - ④ interpolating the state space to obtain estimates of continuation values;
  - ⑤ approximating  $E[\max\{x, y\}]$  with  $\max\{E[x], E[y]\}$ ;
  - ⑥ reducing the impact of the state space by treating the continuation value as a sufficient statistic for the state space;
  - ⑦ more generally only allowing the individuals to condition on a smaller set of values than there are state variables.
- These approximation errors open a gap between the defined estimator and its numerical counterpart.